



AGENCY RESELLER REQUEST FORM



To become a CAP™ Reseller, please complete all required fields below and submit the form to your primary point of contact at FocusPoint, or email us at cap@wwfocus.com. CAP™ Reseller requests take no longer than two business days to complete. A Reseller agreement will then be supplied to the requesting agency for review and signature. At that point, we will also require a W-9 form in order to receive payment by FocusPoint and to complete the onboarding process.

We look forward to partnering with you.

AGENCY NAME:

DATE:

PARENT NAME (if applicable):

OF AGENTS:

AGENCY POC:

EMAIL:

AGENCY OWNER OR MANAGER:

TELEPHONE:

PHYSICAL ADDRESS:

REMITTING ADDRESS:

FOCUSPOINT POC (if applicable):

TRAVEL MANAGEMENT COMPANIES PLAY A VITAL ROLE IN THE DUTY OF CARE LIFECYCLE

Travel Agencies play an invaluable role in the planning and management of travel for business and leisure travelers alike. As a trusted partner often engaged in the decision-making process and a vital component of global mobility operations for multinational organizations, the ability to stay engaged throughout the lifecycle of their clients' travel experience is critical to their success.

TMCs often operate on the frontlines and negotiate the best deals possible for their clientele. In an era where cost containment is expected and monitoring travelers throughout their voyage is in high demand due to DOC obligations, TMCs are always looking for ways to meet these challenges, increase value and drive revenue opportunities for their agencies.

FocusPoint now offers an unprecedented revenue opportunity for travel management companies with global operations. Through a Reseller agreement with FocusPoint, TMCs can now share in the worldwide success of Crisis Assistance Plus™ (CAP™).

CAP™ is the most comprehensive travel assistance membership program available in the market today. CAP™ is not an insurance plan or an access program. CAP™ is a fully funded service guarantee that provides time-sensitive advice and coordinated, in-country assistance for a broad range of security and health-related travel risks that directly impacts, or has the potential to impact a member during travel. To learn more about CAP™, visit us online at www.focuspointintl.com

PARTNERING FOR SUCCESS

The CAP™ Reseller program includes a “non-exclusive” distribution right to offer CAP™ directly to travelers, with two primary financial models for agency partners:

- 1) Commission-based model that includes a unique URL that links directly to the CAP™ Short-Term e-commerce portal.
- 2) A Revolutionary “net-commercial” model that requires a minimum purchase commitment and offers the greatest earning potential for qualified agency partners.

Duty of Care and travel risk management extends far beyond pre-trip alerts, breaking news and tracking itineraries.

Sign up today to become a CAP™ Reseller and start benefiting immediately.